business issues

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System **Matters**





1. CORPORATE CONCERNS

In a fiercely competitive market where you struggle to stay ahead - take a close look at your company or group of companies:

- are the people performance by results meeting the shareholder's expectation?
- are the people ready to fight and win the commercial war - or are they in a state ofbeing 'aged-sick-battledcrippled'?
- are the people capable of responding to the fast market changes?
- are there many signs of corporate profit drainage including high wastage, returns, rejects, reworks, recalls, complaints, claims, loss of customers, incidents, accidents, emergencies, fines, nonconformities etc ?
- ain't these your concerns for business sustainability?

The state of CORPORATE HEALTH must be assured – for CORPORATE WEALTH and CORPORATE HAPPINESS.

Prevention is always better than cure – so believed in the old wisdom.

2. CORPORATE NEEDS

A company is in constant operation to meet the requirements of or add values to various interested parties – including customers, authorities, headquarters, auditors and the company shareholders.

Meeting all requirements commands for setting up of SYSTEMS – or an INTEGRATED MANAGEMENT SYSTEM (IMS) – for simultaneous satisfaction of the requirements in one operation.

Many companies spend lots of money on training of workers - yet spare minimal funds for management development.

MANAGEMENT can be developed onsite after a SYSTEM is set up. MANAGEMENT may revolve around the SYSTEM to learn from actions and to add values – including RESULT assurance, RELEARNING for improvement and RISK prevention. While leading a team to drive for result – new solutions can be generated to contribute to enhanced experience and added knowledge – for revising the current system without re-inventing the wheels.

SYSTEM is great for dealing with company routines and preventing re-inventing the wheels. But the management troop can be further drilled for solution-driven experience and knowledge. This can be set up by specific PROJECT for dealing with non-routines or continual improvement – to keep the management troop to be alert and capable of handling fast changes.

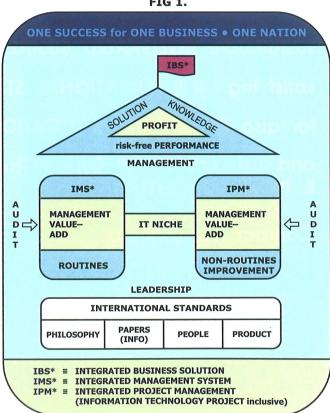
In a millennium when competition are fighting stiff for speed - introduction of relevant INFORMATION SYSTEM and TECHNOLOGY (IST) as a company niche is timely.

3. CORPORATE SOLUTION

An INTEGRATED BUSINESS SOLUTION (IBS) (see FIG 1) comprises of the following:

• INTEGRATED MANAGEMENT SOLUTION (IMS) - to

FIG 1.



deal with company's NORMAL &ROUTINE OPERATIONS, while meeting requirements of all interested parties – includingrequirements of all International Standards;

- INTEGRATED PROJECT MANAGEMENT (IPM) to deal with company NON-ROUTINEOPERATIONS, while driving for specific IMPROVEMENTS;
- INFORMATION TECHNOLOGY SOLUTION (ITS) to enhance the company niche by INFORMATION SYSTEM & TECHNOLOGY.

4. CORPORATE BENEFITS

IMS will seek a collective corporate-transition for management to assure results by risk-free performance and profit – leading the company or group of companies towards customer satisfaction, waste rationalization, health & safety protection, information security, corporate accountability and KEY PERFORMANCE INDICATOR (KPI) achievement.

IPM will further develop management to excel in an era of uncertainties.

ITS will further enhance the corporate and management capability to take advantage over INFORMATION SYSTEM & TECHNOLOGY.

IBS (FIG 1) is indeed a great CORPORATE CHANGE MANAGEMENT PROGRAMME to assure CORPORATE HEALTH leading towards CORPORATE WEALTH and CORPORATE HAPPINESS.

5. IBS IMPACTS

IBS founded on a time-tested BUSINESS MODEL, shall bring about a HEALTHY & VITALITY state of a company or group or companies – ready to re-emerge as a MARKET WINNER.

It helps to rationalize the tight COST, to capture the huge MARKET SHARE for TOPLINE GROWTH – leading towards substantial improvement in PROFIT (BOTTOMLINE), all for your BUSINESS SUSTAINABILITY.

IBS is FAST, EASY and EFFECTIVE – for a THREE-YEAR corporate transition programme.

6. IBS DIRECTION

Within the IBS domain, IMS will take good care of the CORPORATE CHANGE MANAGEMENT, IPM the HUMAN CHANGE MANAGEMENT and ITS the TECHNOLOGY CHANGE MANAGEMENT.

It makes sense for bank loans to be extended to companies with more positive an outlook – having IBS in place as an added condition.

Also, IBS helps more system-upgraded companies and hence a nation to be internationally competitive and more successful.

and sustainable CORPORATE CHANGE

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